

DATE: ____/____/____ ACCT#: _____ EST. ANNUAL SALES: _____
 SALES REP: _____ TYPE: _____ CREDIT LIMIT: _____
 ACCTING APPROVAL: _____ DIR. OF SALES APPROVAL: _____

RESELLER APPLICATION

COMPANY INFORMATION

☐ Partnership ☐ S-Corp ☐ C-Corp ☐ Sole Proprietor ☐ LLC

Legal Company Name / DBA

ASI#/PPAI# (if applicable) / FED TAX ID

In Business Since (MM/DD/YYYY)

Mailing (Billing) Address

City	State	ZIP+4
Phone	FAX	Website

Shipping address ☐ Same as above

City	State	ZIP+4
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President/Administrator	President/Administrator Email
Purchasing Manager	Purchasing Email (Required)
Sales Manager	Sales Email
Accounts Payable Contact	Accounts Payable Email (Electronic Invoicing)

In an effort to be environmentally friendly and to streamline our processes, Rite in the Rain invoices and order acknowledgments are transmitted electronically. If you do not have an e-mail address or prefer another means of receiving Rite in the Rain documentation, please contact your account representative for special routing.

Preferred freight service:

☐ UPS ☐ FedEx ☐ Other: _____ Account #: _____ OR ☐ Routing Guide Available (please provide)

Sales Outlets (Check all that apply):


☐ Owned Website ☐ 2-Step Distributor ☐ Amazon, Ebay, Google, other ☐ Government ☐ Catalog ☐ International* ☐ Retail Storefront: If yes, how many physical location(s)? _____


How many outside Sales Staff? _____ Covering what Territories?* _____


**We do not allow sales outside of the USA. If you conduct business outside of the USA you will need to apply for sales in those regions and territories under our International Dealer Application.*

CUSTOMER TYPES (Please select all that apply)


GENERAL

 **EVERYDAY CARRY**
☐ Organization
☐ Creativity


 **EDUCATION**
☐ Classroom
☐ Research


 **MARINE & SCUBA**
☐ Marine
☐ Scuba

COMMERCIAL

 **EARTH SCIENCES**
☐ Geological
☐ Environmental

 **CONSTRUCTION**
☐ Construction
☐ Job Site
☐ DIY
☐ Industrial

 **SURVEYING & ENGINEERING**
☐ Surveying
☐ Engineering


 **ENERGY**
☐ Utilities
☐ Oil & Petrol

 **AGRICULTURE**
☐ Cultivation
☐ Livestock
☐ Crops

 **FORESTRY & MINING**
☐ Forestry
☐ Mining

PUBLIC SAFETY


 **LAW ENFORCEMENT**
☐ Law Enforcement

 **PUBLIC SAFETY**
☐ CERT
☐ Fire
☐ EMS

 **TACTICAL**
☐ Military

OUTDOOR

 **SPORTSMEN**
☐ Hunting
☐ Fishing

 **RECREATION**
☐ Travel
☐ Outdoor
☐ Birding
☐ Climbing

 **ATHLETICS**
☐ Sports
☐ Training

OTHER: _____

dealers.RiteintheRain.com

Your reseller website Access Authorization Code will be emailed at time of approval.

JL DARLING, LLC 2614 Pacific Highway East, Tacoma, WA 98424-1017
 JLD_SalesSupport@RiteintheRain.com • Phone (253)922-5000 • Fax (253)922-5552



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RESELLER TERMS & CONDITIONS OF SALE

NEW ACCOUNTS New Customers must complete and sign a reseller application form before a reseller discount can be extended.

THIRD-PARTY SELLER AGREEMENT Resellers are prohibited from reselling on third-party selling sites including Amazon, Walmart, eBay, Alibaba, or any third party representation on an online store or platform. This includes GSA Advantage or any other Government platform without specific, written authorization by JL Darling LLC. Continued third-party selling on these sites or platforms without written authorization by JL Darling LLC may result in the termination of your Reseller Agreement.

DISCOUNTS AND ORDER REQUIREMENTS A minimum of \$1,500 or more in orders is required annually to maintain reseller status. The net minimum reseller opening order is \$250. Refill order is \$100. Products must be ordered in standard inner or case pack quantities. Product quantities will automatically be increased to meet inner or case pack requirements. Orders canceled or requiring major revisions less than 24 hours prior to ship date or while in transit may be subject to a 15% restocking fee. All items are subject to price change or withdrawal without notice.

TERMS First year purchases are to be made by credit card to establish purchase history. Applications for N30 terms can be evaluated after meeting one year of required annual sales minimums.

FREIGHT TERMS Standard freight terms are FOB our plant, Tacoma WA. 98424 and are calculated individually for each order and added to the invoice. UPS, FedEx, Parcel Post, Common Carrier and Air Freight are available. In most cases freight will be prepaid with charges added to the invoice. LTL shipments are sent Freight Collect. Please specify by which means the order is to be shipped. We do not offer a drop shipping program.

DAMAGED SHIPMENTS All claims for loss or damage on prepaid freight shipments will be handled through JL Darling, LLC. All claims on freight collect shipments will be handled by the Buyer directly with the freight company. Must be claimed within 30 days from date of invoice.

RETURNED GOODS JL Darling, LLC does not guarantee the commercial success or resale of its products and does not accept the return of sellable merchandise. Merchandise returns will only be considered under extraordinary circumstances. No merchandise will be accepted for return unless specific authorization for such return has been given in advance by dealer services and may be subject to a 15% restocking fee. No returns are authorized past 90 days from date of invoice. No returns accepted on custom printed or imprinted materials. All merchandise is guaranteed against manufacturing defects. Return of defective merchandise requires specific authorization in advance by dealer services. No returns are authorized past 90 days from date of invoice.

SHIPMENT ERROR In the event of a shipment error caused by JL Darling, LLC which necessitates a return, only merchandise over-shipped and still in full inner or case packs may be returned. Approval by JL Darling, LLC and a return authorization number is required. A copy of the packing slip must accompany the returned items within 30 days from date of invoice.

SHORTAGES Shortage claims must be submitted in writing within 30 days of receipt of product order. All shortage claims will be reviewed by JL Darling, LLC for verification and to determine validity and issuance of any credit due. Non-reported shortage claims that are deducted from reseller (Buyer) payments without prior approval will be denied.

AGREEMENT

Applicant agrees to the terms and conditions listed in this application; please sign below.

California, Michigan, Texas and Washington State Law requires that JL Darling, LLC maintain a valid, signed tax exempt permit for any customer requesting a non-taxable shipment within California, Michigan, Texas and Washington

Please, no stickers or stamps - hand written or digital signatures only.

For digital completion of this application - by entering data in the "signature" field you are agreeing to all terms & conditions.

Applicants Name (please print)	Title	Signature	Date
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Please Email this form to: JLD_SalesSupport@RiteintheRain.com
or fax both pages to (253) 922-5552 or mail to the address below, attention: Sales Support

JL DARLING, LLC 2614 Pacific Highway East, Tacoma, WA 98424-1017