

(FOR OFFICIAL USE ONLY)

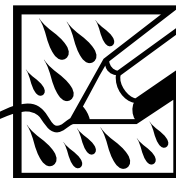
DATE: ___/___/___ ACCT#: _____

CRDT LIMIT: _____ INITIALS: _____

SALES REP: _____ TYPE: _____

Rite in the Rain®

ALL-WEATHER WRITING PAPER



DEALER APPLICATION

COMPANY INFORMATION

Partnership Company S-Corp. C-Corp. Sole Owner LLC

Company Name _____ ASI#/PPAI# (if applicable) _____ In Business Since (MM/DD/YYYY) _____

Mailing (Billing) Address _____

City _____ State _____ ZIP+4 _____

Shipping address Same as above

City _____ State _____ ZIP+4 _____

Phone _____ FAX _____ Website _____

President/Administrator _____ President/Administrator Email _____

Purchasing Manager _____ Purchasing Email (Order Confirmation) _____

Sales Manager _____ Sales Email _____

Accounts Payable Manager _____ Accounts Payable Email (Electronic Invoicing) _____

In an effort to be environmentally friendly and to streamline our processes, Rite in the Rain invoices and order acknowledgments are transmitted electronically. If you do not have an e-mail address or prefer another means of receiving Rite in the Rain documentation, please contact your account representative for special routing.

Sales Outlets (Check all that apply.): Web Sales Catalog Physical Location(s) If yes, how many physical location(s)? _____

How many Outside Sales Staff? _____ Covering what Territories? _____

CUSTOMER TYPES (Please select all that apply.)

OUTDOOR PROFESSIONALS

- | | | | |
|---------------------------------------|------------------------------------|--|--|
| <input type="checkbox"/> Engineering | <input type="checkbox"/> Geology | <input type="checkbox"/> Forestry | <input type="checkbox"/> Oil |
| <input type="checkbox"/> Surveying | <input type="checkbox"/> Education | <input type="checkbox"/> Utilities | <input type="checkbox"/> Mining |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Fisheries | <input type="checkbox"/> Nursery / Landscape | <input type="checkbox"/> Reprographics |
| <input type="checkbox"/> Agriculture | <input type="checkbox"/> Biology | <input type="checkbox"/> Marine | <input type="checkbox"/> Aquaculture |

PUBLIC SAFETY

- | | | | |
|---|--|---------------------------------------|--|
| <input type="checkbox"/> Military | <input type="checkbox"/> POLICE | <input type="checkbox"/> EMS | <input type="checkbox"/> Fire |
| <input type="checkbox"/> CERT | <input type="checkbox"/> HAZMAT | <input type="checkbox"/> SAR | <input type="checkbox"/> Wildland Fire |
| <input type="checkbox"/> Emergency Response | <input type="checkbox"/> Homeland Security | <input type="checkbox"/> Govt. Agency | |

RECREATION

- | | | | |
|---|--|--|-----------------------------------|
| <input type="checkbox"/> Hiking / Backpacking | <input type="checkbox"/> Coaches / Athletics | <input type="checkbox"/> Journaling | <input type="checkbox"/> Hunting |
| <input type="checkbox"/> Adventure | <input type="checkbox"/> Racing | <input type="checkbox"/> Birding | <input type="checkbox"/> Fishing |
| <input type="checkbox"/> Travel | <input type="checkbox"/> Winter Sports | <input type="checkbox"/> Retrieving / Training | <input type="checkbox"/> Shooting |

OTHER: _____

Would you like to purchase Rite in the Rain products online? Y N

If yes, please submit an active email for use as your online "account" name: _____

RiteintheRain.com

form continues on back

JL DARLING LLC 2614 Pacific Highway E, Tacoma, WA 98424-1017
dealers@RiteintheRain.com • Phone (253) 922-5000 • Fax (253) 922-5552



DEALER TERMS & CONDITIONS OF SALE (Please read and sign below.)

NEW ACCOUNTS

All new accounts must complete this dealer application form before a dealer discount can be extended.

DISCOUNTS

Dealer discounts are determined by annual sales volume. New dealer's discounts will be computed upon acceptance as a dealer. No discounts on orders below \$100.00.

TERMS

FOB Factory, Tacoma, WA 98424. Net 30 days on open account. \$100.00 (net) minimum dealer order. Overdue balances will bear 1.5% per month interest charge, which is 18% yearly for all past due balances. Accounts past 30 days will be considered delinquent; no orders will be shipped until account is again current. Poor payment history or insufficient credit information may necessitate prepay shipment. J. L. Darling Corporation will be notified of any changes in ownership of the company. Applicant hereby grants to J. L. Darling Corporation a first priority purchase money security interest in all of buyer's future inventory of J. L. Darling Corporation's products, and in all proceeds of sale or other disposition of said products. All items subject to price change or withdrawal without notice. Prices are US \$. On custom items, quantity shipped may vary by plus or minus 10%. In the event that any unpaid amounts become past due and J. L. Darling Corporation incurs expenses to collect past due amounts, applicant agrees to pay all costs related to collection, including attorney's fees.

SHIPPING CHARGES

Shipping charges are calculated individually for each order and added to the invoice. UPS, FedEx, Parcel Post, Common Carrier and Air Freight are available. In most cases freight will be prepaid with charges added to invoice. LTL shipments are sent Freight Collect. Please specify by which means order is to be shipped.

DAMAGED SHIPMENTS

All claims for loss or damage on prepaid freight shipments will be handled through J. L. Darling Corporation. All claims on freight collect shipments will be handled by the customer directly with the freight company.

RETURNED GOODS

All merchandise is guaranteed against manufacturing defects. Merchandise will not be accepted for return unless specific authorization for such return has been given in advance by dealer services. No returns are authorized past 90 days from date of invoice. A 15% restocking fee of the product's original cost will be charged. Items must be returned in "as new" condition. No returns accepted on custom printed or imprinted items.

How do you wish to pay for products? CREDIT CARD ON ACCOUNT (NET 30) If you wish to have NET 30 terms, please complete below:

Desired credit limit?

If an order is submitted with this form, while we establish your credit, would you like us to ship THIS ORDER and charge a credit card for this order only? **Y N**

If you circle "Y", we will contact you for credit card information after we receive your application. If you circle "N" we will wait to ship your order until credit has been

TRADE REFERENCES (Please list current major suppliers - complete only if you're applying for NET 30 terms.)

| | | | | |
|------|--------------|----------------|-------|-----|
| Name | City / State | Account Number | Phone | FAX |
| Name | City / State | Account Number | Phone | FAX |
| Name | City / State | Account Number | Phone | FAX |
| Name | City / State | Account Number | Phone | FAX |

BANK ACCOUNTS

| | | | | |
|--------------------|--------------|----------------|-------|-----|
| Bank Name / Branch | City / State | Account Number | Phone | FAX |
| Bank Name / Branch | City / State | Account Number | Phone | FAX |

AGREEMENT Applicant agrees to the terms conditions listed in this application, please sign below.

Washington State Law requires that J. L. Darling Corporation maintain a valid, signed tax exempt permit for any customer requesting a non-taxable shipment within Washington State.

Please, no stickers or stamps - hand written signatures only.

For digital completion of this application - by entering data in the "signature" field you are agreeing to all terms & conditions.

| | | | |
|--------------------------------|-------|-----------|------|
| Applicants Name (please print) | Title | Signature | Date |
|--------------------------------|-------|-----------|------|

Please Email this form to: dealers@RiteintheRain.com
or fax both pages to (253) 922-5552 or mail to the address below, attention: Dealer Sales

RiteintheRain.com

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